



DRB Systems, Inc.[®]

SiteWatch[®]

Sample Quick Lube Reports

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Sales Reports

All Sales Reports can be generated with the following report options:

- By Site
- By Date or Range of Days
- By Employee
- By Shift
- By Terminal

General Sales (Wash)

Shows sales information for one (1) day.

General Sales Report

North Coast Quick Lube
Akron, Ohio

From Wed, 10/31/2012
Thru Wed, 10/31/2012

Description	Price	Qty	Amount	Description	Price	Qty	Amount
BASIC LUBE SALES-				LUBE EXTRA SALES-			
Full Svc Oil Change	\$25.99	33	\$857.67	Coolant Flush	55.00	1	\$55.00
Full Svc Oil Change Pkg	\$25.99	8	\$207.92	Differential	25.00	2	\$50.00
				Tire Rotation	15.00	3	\$45.00
				Power Steering Flush	40.00	1	\$40.00
TOTAL:		41	\$1,065.59	TOTAL:		7	\$190.00
LUBE PACKAGES-				TOTAL LUBE SALES:			
Synthetic Oil Upcharge	\$20.00	3	\$60.00				\$1,848.84
Bottled Oil Upcharge	\$2.00	5	\$10.00	LESS COUPONS-			
TOTAL:		8	\$70.00	Frequent Lube Disc.	3.00	23	\$69.00
OIL SALES-				\$1 off Package Lube	1.00	4	4.00
Bulk Oil Sales-				Mgr Free Dsc		1	6.50
Bulk 5w30	\$0.00	28	\$0.00	Local News	0.50	0	0.00
Bulk 10w30	\$0.00	117	\$0.00	TOTAL:		28	79.50
Bulk 15w40	\$0.00	27	\$0.00	LESS PAIDOUTS-			
TOTAL:		172	\$0.00	Refund			5.50
Bottled Oil Sales-				Empl. Loan			10.00
Bottle 5w30	\$0.00	5	\$0.00	Misc. Payout			25.00
Bottle 10w30	\$0.00	10	\$0.00	Damage Claim			0.00
Bottle 15w40	\$0.00	0	\$0.00	TOTAL:			40.50
Bottle 10w20	\$0.00	10	\$0.00	RCVD ON ACCOUNT-			
Bottle Synthetic Blend	\$0.00	5	\$0.00			2	78.00
Bottle Synthetic	\$0.00	10	\$0.00	SALES TAX:	(94.06)	5.41
TOTAL:		40	\$0.00	TOTAL TO ACCOUNT FOR-			
TOTAL OIL SALES:		212	\$0.00				1812.25
PARTS SALES-				DEPOSITS-			
Oil Filters:		41	\$0.00	Cash/Check	1332.53		0.00
Air Filters:		11	\$148.50	Amex	0.00		0.00
Breathers:		5	\$27.50	Visa/MC	392.00		0.00
Fuel Filters:		3	\$85.50	In-House Charge	68.35		0.00
Headlights:		6	\$72.00	Gift Cert.	0.00		0.00
PCV Valves:		0	\$0.00	TOTAL:	1792.88		0.00
Serpentine Belts:		2	\$100.00	CHARGE ACCOUNT USAGE-			
Wiper Blades:		4	\$51.00			2	68.35
Misc. Lube Parts:		2	\$38.75	REPORT BALANCE (Should be \$0.00)			
TOTAL PARTS SALES:		74	\$523.25				\$0.00
				Manager On Duty: _____			
				Cashier On Duty: _____			

Sales Analysis

This report analyzes sales information between two (2) sites for a one (1) month period.

Sales Analysis Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Wed, 10/31/2012

Description	Site: Prosperity Avenue				Site: Reed Street			
	Qty	Amount	\$ / Car	% of Cars	Qty	Amount	\$ / Car	% of Cars
BASIC LUBE SALES-								
Full Svc Oil Change	786	\$20,428.14	\$19.49	75%	859	\$22,325.41	\$19.18	74%
Full Svc Oil Change Pkg	262	\$6,809.38	\$6.50	25%	305	\$7,926.95	\$6.81	26%
TOTAL:	1048	\$27,237.52	\$25.99	100%	1164	\$30,252.36	\$25.99	100%
LUBE PACKAGES-								
Synthetic Oil Upcharge	125	\$2,500.00	\$3.10	12%	52	\$1,040.00	\$1.16	4%
Bottled Oil Upcharge	137	\$274.00	\$3.40	13%	253	\$506.00	\$5.65	22%
TOTAL:	262	\$2,774.00	\$6.50	25%	305	\$1,546.00	\$6.81	26%
PARTS SALES-								
Oil Filters	1048	\$0.00	\$0.00	0%	1164	\$0.00	\$0.00	0%
Air Filters	231	\$3,118.50	\$5.73	22%	254	\$3,429.00	\$5.67	22%
Breathers	98	\$539.00	\$2.43	9%	110	\$605.00	\$2.46	9%
Fuel Filters	63	\$1,795.50	\$1.56	6%	69	\$1,966.50	\$1.54	6%
Headlights	118	\$1,416.00	\$2.93	11%	123	\$1,476.00	\$2.75	11%
PCV Valves	50	\$285.00	\$1.24	5%	61	\$347.70	\$1.36	5%
Serpentine Belts	57	\$2,850.00	\$1.41	5%	63	\$3,150.00	\$1.41	5%
Wiper Blades	79	\$1,007.25	\$1.96	8%	87	\$1,109.25	\$1.94	7%
Misc. Lube Parts	51	\$988.38	\$1.26	5%	68	\$1,317.84	\$1.52	6%
TOTAL:	1795	\$11,999.63	\$18.53	71%	1999	\$13,401.29	\$18.64	72%
LUBE EXTRA SALES-								
Coolant Flush	28	\$1,540.00	\$0.69	3%	35	\$1,925.00	\$0.78	3%
Differential	43	\$1,075.00	\$1.07	4%	52	\$1,300.00	\$1.16	4%
Tire Rotation	115	\$1,725.00	\$2.85	11%	127	\$1,905.00	\$2.84	11%
Power Steering Flush	30	\$1,200.00	\$0.74	3%	33	\$1,320.00	\$0.74	3%
TOTAL:	216	\$5,540.00	\$5.36	21%	247	\$6,450.00	\$5.52	21%
GROSS LUBE INCOME:		\$47,551.15	\$56.37			\$51,649.65	\$56.96	
LESS COUPONS-								
Frequent Lube Disc.	424	\$1,272.00	\$10.52	40%	452	\$1,356.00	\$10.09	39%
Local News	35	\$17.50	\$0.87	3%	41	\$20.50	\$0.92	4%
\$1 Off Package Lube	76	\$76.00	\$1.88	7%	81	\$81.00	\$1.81	7%
TOTAL:	535	\$1,365.50	\$13.27	51%	574	\$1,457.50	\$12.82	49%
PLUS SALES TAX-	(1885.93)	\$113.16			(1972.82)	\$118.37		
LESS PAIDOUTS-								
Misc. Payout	18	\$465.00	\$0.45	2%	23	\$250.00	\$0.51	2%
Empl. Loan	10	\$230.00	\$0.25	1%	12	\$720.00	\$0.27	1%
TOTAL:	28	\$695.00	\$0.69	3%	35	\$970.00	\$0.78	3%
TOTAL TO ACCOUNT FOR-		\$45,603.81				\$49,340.52		
DEPOSITS-								
Cash / Check	27	(\$32,489.50)	-\$31.00	0%	27	(\$35,007.23)	-\$30.07	0%
Credit Cards	27	(\$8,779.49)	-\$8.38	0%	27	(\$9,146.65)	-\$7.86	0%
TOTAL:		(\$41,268.99)	-\$39.38	0%		(\$44,153.88)	-\$37.93	0%
In-House Charges	78	\$4,334.82	\$4.14	0%	86	\$5,186.64	\$4.46	0%
TOTAL:		\$ 4,334.82	\$4.14	0%		\$ 5,186.64	\$4.46	0%
Cash / Check		\$0.00	\$0.00	0%		\$0.00	\$0.00	0%
Credit Cards		\$0.00	\$0.00	0%		\$0.00	\$0.00	0%
TOTAL OVER/(SHORT)-		\$0.00	\$0.00	0%		\$0.00	\$0.00	0%
REPORT BALANCE: (\$0.00)		\$0.00	\$0.00	0%		\$0.00	\$0.00	0%

Sales to Date

Comparison of sales information for a ten (10) month period versus sales for a one (1) month period, versus sales for one (1) day.

Sales to Date Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Wed, 10/31/2012

Description	Price	01/1/2012 to 10/31/2012		10/1/2012 to 10/31/2012		On 10/31/2012	
		Quantity	Amount	Quantity	Amount	Quantity	Amount
BASIC LUBE SALES-							
Full Svc Oil Change	\$25.99	7954	\$206,724.46	786	\$20,428.14	33	\$857.67
Full Svc Oil Change Pkg.	\$25.99	2710	\$70,432.90	262	\$6,809.38	8	\$207.92
TOTAL:		10664	\$277,157.36	1048	\$27,237.52	41	\$1,065.59
LUBE PACKAGES-							
Synthetic Oil Upcharge	\$20.00	1263	\$25,260.00	125	\$2,500.00	3	\$60.00
Bottled Oil Upcharge	\$2.00	1372	\$2,744.00	137	\$274.00	5	\$10.00
TOTAL:		2635	\$28,004.00	262	\$2,774.00	8	\$70.00
PARTS SALES-							
Oil Filters	\$0.00	10530	\$0.00	1048	\$0.00	41	\$0.00
Air Filters	\$13.50	2354	\$31,779.00	231	\$3,118.50	11	\$148.50
Breathers	\$5.50	1007	\$5,538.50	98	\$539.00	5	\$27.50
Fuel Filters	\$28.50	627	\$17,869.50	63	\$1,795.50	3	\$85.50
Headlights	\$12.00	1204	\$14,448.00	118	\$1,416.00	6	\$72.00
PCV Valves	\$5.70	468	\$2,667.60	50	\$285.00	0	\$0.00
Serpentine Belts	\$50.00	563	\$28,150.00	57	\$2,850.00	2	\$100.00
Wiper Blades	\$12.75	811	\$10,340.25	79	\$1,007.25	4	\$51.00
Misc. Lube Parts	\$19.38	508	\$9,845.04	51	\$988.38	2	\$38.76
TOTAL:		18072	\$120,637.89	1795	\$11,999.63	74	\$523.26
LUBE EXTRA SALES-							
Coolant Flush	\$55.00	276	\$15,180.00	28	\$1,540.00	1	\$55.00
Differential	\$25.00	424	\$10,600.00	43	\$1,075.00	2	\$50.00
Tire Rotation	\$15.00	1163	\$17,445.00	115	\$1,725.00	3	\$45.00
Power Steering Flush	\$40.00	304	\$12,160.00	30	\$1,200.00	1	\$40.00
TOTAL:		2167	\$55,385.00	216	\$5,540.00	7	\$190.00
GROSS LUBE INCOME:							
			\$481,184.25		\$47,551.15		\$1,848.85
LESS COUPONS-							
Frequent Lube Disc.	\$3.00	4132	\$12,396.00	424	\$1,272.00	23	\$69.00
Local News	\$0.50	362	\$181.00	35	\$17.50	0	\$0.00
\$1 Off Package Lube	\$1.00	786	\$786.00	76	\$76.00	4	\$4.00
TOTAL:		5280	\$ 13,363.00	535	\$ 1,365.50	27	\$73.00
PLUS SALES TAX-							
		(18046.39)	\$1,082.78	(1885.93)	\$113.16	(94.06)	\$5.41
LESS PAIDOUTS-							
Misc. Payout		170	\$4,335.00	18	\$465.00	1	\$25.00
Empl. Loan		84	\$1,875.00	10	\$230.00	1	\$10.00
TOTAL:		254	\$6,210.00	28	\$695.00	2	\$35.00
TOTAL TO ACCOUNT FOR-							
DEPOSITS-							
Cash / Check		210	(327,289.16)	27	(32,489.50)	2	(\$1,285.91)
Credit Cards		210	(89,478.50)	27	(8,779.49)	2	(\$392.00)
TOTAL :			(416,767.66)		(41,268.99)		(\$1,677.91)
In-House Charges		810	\$45,926.37	78	\$4,334.82	2	\$68.35
TOTAL :			\$ 45,926.37		\$4,334.82		\$68.35
Cash / Check			\$0.00		\$0.00		0.00
Credit Cards			\$0.00		\$0.00		0.00
TOTAL OVER/(SHORT)-			\$0.00		\$0.00		0.00
REPORT BALANCE (Should be \$0)			\$0.00		\$0.00		0.00

Two Period Comparison

Shows the comparison of sales between two (2) months.

Two Period Comparison Report

North Coast Quick Lube
Akron, Ohio

From Wed, 09/12/2012
Thru Wed, 10/31/2012

Description	Price	9/1/2012 to 9/30/2012		10/1/2012 to 10/31/2012		PERCENT DIFFERENCE	
		Qty	Amount	Qty	Amount	Qty	Amount
BASIC LUBE SALES							
Full Svc Oil Change	\$25.99	805	\$20,921.95	786	\$20,428.14	-2.36%	-2.36%
Full Svc Oil Change Pkg.	\$25.99	271	\$7,043.29	262	\$6,809.38	-3.32%	-3.32%
TOTAL:		1076	\$27,965.24	1048	\$27,237.52	-2.60%	-2.60%
LUBE PACKAGES-							
Synthetic Oil Upcharge	\$20.00	126	\$2,520.00	125	\$2,500.00	-0.79%	-0.79%
Bottled Oil Upcharge	\$2.00	145	\$290.00	137	\$274.00	-5.52%	-5.52%
TOTAL:		271	\$2,810.00	262	\$2,774.00	-3.32%	-1.28%
PARTS SALES-							
Oil Filters	\$0.00	1076	\$0.00	1048	\$0.00	-2.60%	0.00%
Air Filters	\$13.50	235	\$3,172.50	231	\$3,118.50	-1.70%	-1.70%
Breathers	\$5.50	103	\$566.50	98	\$539.00	-4.85%	-4.85%
Fuel Filters	\$28.50	68	\$1,938.00	63	\$1,795.50	-7.35%	-7.35%
Headlights	\$12.00	110	\$1,320.00	118	\$1,416.00	7.27%	7.27%
PCV Valves	\$5.70	61	\$347.70	50	\$285.00	-18.03%	-18.03%
Serpentine Belts	\$50.00	55	\$2,750.00	57	\$2,850.00	3.64%	3.64%
Wiper Blades	\$12.75	66	\$841.50	79	\$1,007.25	19.70%	19.70%
Misc. Lube Parts	\$19.38	63	\$1,220.94	51	\$988.38	-19.05%	-19.05%
TOTAL:		423	\$8,418.14	418	\$8,342.13	-1.18%	-0.90%
LUBE EXTRA SALES-							
Coolant Flush	\$55.00	30	\$1,650.00	28	\$1,540.00	-6.67%	-6.67%
Differential	\$25.00	46	\$1,150.00	43	\$1,075.00	-6.52%	-6.52%
Tire Rotation	\$15.00	126	\$1,890.00	115	\$1,725.00	-8.73%	-8.73%
Power Steering Flush	\$40.00	35	\$1,400.00	30	\$1,200.00	-14.29%	-14.29%
TOTAL:		237	\$6,090.00	216	\$5,540.00	-8.86%	-9.03%
GROSS LUBE SALES:			\$45,283.38		\$43,893.65		-3.07%

Sales Comparison for Two (2) Sites

Shows the comparison of sales between two (2) different sites for a period of one (1) month.

Sales Comparison Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Wed, 10/31/2012

Description	Price	Site: Prosperity Avenue		Site: Reed Street		PERCENT DIFFERENCE	
		Qty	Amount	Qty	Amount	Qty	Amount
BASIC LUBE SALES-							
Full Svc Oil Change	\$25.99	786	\$20,428.14	798	\$20,740.02	1.53%	1.53%
Full Svc Oil Change Pkg.	\$25.99	262	\$6,809.38	268	\$6,965.32	2.29%	2.29%
TOTAL:		1048	\$27,237.52	1066	\$27,705.34	1.72%	1.72%
LUBE PACKAGES-							
Synthetic Oil Upcharge	\$20.00	125	\$2,500.00	127	\$2,540.00	1.60%	1.60%
Bottled Oil Upcharge	\$2.00	137	\$274.00	141	\$282.00	2.92%	2.92%
TOTAL:		262	\$2,774.00	268	\$2,822.00	2.29%	1.73%
PARTS SALES-							
Oil Filters	\$0.00	1048	\$0.00	1075	\$0.00	2.58%	0.00%
Air Filters	\$13.50	231	\$3,118.50	241	\$3,253.50	4.33%	4.33%
Breathers	\$5.50	98	\$539.00	108	\$594.00	10.20%	10.20%
Fuel Filters	\$28.50	63	\$1,795.50	69	\$1,966.50	9.52%	9.52%
Headlights	\$12.00	118	\$1,416.00	121	\$1,452.00	2.54%	2.54%
PCV Valves	\$5.70	50	\$285.00	48	\$273.60	-4.00%	-4.00%
Serpentine Belts	\$50.00	57	\$2,850.00	59	\$2,950.00	3.51%	3.51%
Wiper Blades	\$12.75	79	\$1,007.25	82	\$1,045.50	3.80%	3.80%
Misc. Lube Parts	\$19.38	51	\$988.38	60	\$1,162.80	17.65%	17.65%
TOTAL:		1795	\$11,999.63	1863	\$12,697.90	3.79%	5.82%
LUBE EXTRA SALES-							
Coolant Flush	\$55.00	28	\$1,540.00	31	\$1,705.00	10.71%	10.71%
Differential	\$25.00	43	\$1,075.00	45	\$1,125.00	4.65%	4.65%
Tire Rotation	\$15.00	115	\$1,725.00	128	\$1,920.00	11.30%	11.30%
Power Steering Flush	\$40.00	30	\$1,200.00	36	\$1,440.00	20.00%	20.00%
TOTAL:		216	\$5,540.00	240	\$6,190.00	11.11%	11.73%
GROSS LUBE INCOME:			\$47,551.15		\$49,415.24		3.92%
LESS COUPONS-							
Frequent Lube Disc.	\$3.00	424	\$1,272.00	435	\$1,305.00	2.59%	2.59%
Local News	\$0.50	35	\$17.50	42	\$21.00	20.00%	20.00%
\$1 Off Package Lube	\$1.00	76	\$76.00	97	\$97.00	27.63%	27.63%
TOTAL:		535	\$1,365.50	574	\$1,423.00	7.29%	4.21%
PLUS SALES TAX-		(1885.93)	\$113.16	(1968.82)	\$118.13	4.40%	4.39%
LESS PAIDOUTS-							
Misc. Payout		18	\$465.00	19	\$530.00	5.56%	13.98%
Empl. Loan		10	\$230.00	15	\$330.00	50.00%	43.48%
TOTAL:		28	\$695.00	34	\$860.00	21.43%	23.74%
TOTAL TO ACCOUNT FOR-			\$45,603.81		\$47,250.37		3.61%
DEPOSITS-							
Cash / Check		27	(\$32,489.50)	27	(\$34,698.72)	0.00%	6.80%
Credit Cards		27	(8,779.49)	27	(\$8,973.62)	0.00%	2.21%
TOTAL:			(41,268.99)		(43,672.34)		5.82%
In-House Charges		78	\$4,334.82	85	\$3,578.03	8.97%	-17.46%
TOTAL:			4,334.82		3,578.03		-17.46
Cash / Check			0.00		0.00		0.00
Credit Cards			0.00		0.00		0.00
TOTAL OVER/(SHORT)-			0.00		0.00		0.00
REPORT BALANCE (Should be \$0)			0.00		0.00		1.00

Sales Statistics

Sample Activity for One (1) Day

A one day report showing key lube statistics.

Lube Sales Statistics Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Mon, 10/01/2012

Time (Hour)	Total Cars	Count Cars	Sales \$	\$/Car	Extra \$	Ex \$/Car	Ex %/Cars	Svc Min	Sl\$/Min
7:00 AM	1	1	29.99	29.99	4.00	4.00	100.00%	27.3	1.10
8:00 AM	1	1	25.99	25.99	0.00	0.00	0.00%	32.5	0.80
9:00 AM	2	2	65.98	32.99	15.00	7.50	50.00%	25.26	1.31
10:00 AM	2	2	89.65	44.83	19.50	9.75	100.00%	23.46	1.91
11:00 AM	5	5	215.30	43.06	21.50	4.30	80.00%	11	3.91
12:00 PM	4	4	225.50	56.38	30.50	7.63	50.00%	13	4.34
1:00 PM	8	8	536.25	67.03	55.00	6.88	37.50%	17.23	3.89
2:00 PM	1	1	39.99	39.99	15.00	15.00	100.00%	24.36	1.64
3:00 PM	1	1	35.99	35.99	10.00	10.00	100.00%	23.46	1.53
4:00 PM	2	2	85.95	42.98	17.00	8.50	50.00%	15.23	2.82
5:00 PM	7	7	354.20	50.60	19.00	2.71	28.57%	12.39	4.08
6:00 PM	5	5	185.45	37.09	11.00	2.20	40.00%	21.32	1.74
7:00 PM	2	2	105.65	52.83	54.00	27.00	50.00%	25.37	2.08
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TOTALS	41	41	1995.89	48.68	271.50	6.62	51.22%	20.91	2.33
AVERAGE	3	3	153.53	48.68	20.88	6.62	51.22%	20.91	2.33

Sample Activity for One (1) Month

Shows the lube statistics for a one (1) month period.

Lube Statistics Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Sat, 10/27/2012

DATE	Total Cars	Count Cars	Total \$	\$/Car	Extra \$	Ex \$/Car	Ex %/Cars	Svc Min	Slis\$/Min
10/01/2012	36	36	1359.60	37.77	240.00	6.67	41.67%	16.23	2.33
10/02/2012	36	36	1308.75	36.35	220.00	6.11	36.11%	15.45	2.35
10/03/2012	30	30	1256.86	41.90	120.00	4.00	36.67%	18.44	2.27
10/04/2012	58	58	2863.45	49.37	340.00	5.86	34.48%	11.23	4.40
10/05/2012	36	36	1545.30	42.93	105.00	2.92	41.67%	21.90	1.96
10/06/2012	37	37	1437.89	38.86	87.00	2.35	67.57%	18.17	2.14
10/07/2012	37	37	1398.56	37.80	120.00	3.24	48.65%	19.5	1.94
10/08/2012	36	36	2180.20	60.56	360.00	10.00	55.56%	18.23	3.32
10/09/2012	38	38	2269.20	59.72	65.00	1.71	52.63%	19.36	3.08
10/10/2012	54	54	2745.20	50.84	355.00	6.57	55.56%	10.43	4.87
10/11/2012	36	36	1530.20	42.51	160.00	4.44	55.56%	11.36	3.74
10/12/2012	37	37	1620.45	43.80	210.00	5.68	40.54%	17.28	2.53
10/13/2012	37	37	1890.62	51.10	155.25	4.20	48.65%	15.32	3.34
10/14/2012	36	36	1470.98	40.86	205.30	5.70	44.44%	14.37	2.84
10/15/2012	38	38	1838.07	48.37	105.00	2.76	52.63%	14.45	3.35
10/16/2012	56	56	2890.49	51.62	405.00	7.23	53.57%	11.25	4.59
10/17/2012	42	42	1952.34	46.48	300.50	7.15	47.62%	13.52	3.44
10/18/2012	38	38	1765.24	46.45	188.00	4.95	52.63%	14.58	3.19
10/19/2012	37	37	1698.30	45.90	200.00	5.41	35.14%	17.42	2.63
10/20/2012	40	40	1904.98	47.62	275.00	6.88	37.50%	16.32	2.92
10/21/2012	36	36	1872.36	52.01	250.00	6.94	41.67%	18.32	2.84
10/22/2012	53	53	2992.36	56.46	405.00	7.64	56.60%	14.23	3.97
10/23/2012	43	43	1846.28	42.94	160.00	3.72	41.86%	11.25	3.82
10/24/2012	45	45	1932.48	42.94	180.00	4.00	44.44%	13.45	3.19
10/25/2012	43	43	1731.09	40.26	160.00	3.72	41.86%	12.39	3.25
10/26/2012	42	42	1697.20	40.41	130.00	3.10	38.10%	16.32	2.48
10/27/2012	43	43	1792.88	41.69	190.00	4.42	46.51%	15.29	2.73

Average Day:	41	41	1881.16	46.17	210.78	5.17	40.46%	14.53	3.18
Range Total:	1100	1100	50791.33	46.17	5691.05	5.17	46.45%	14.80	3.12

Sample Monthly Activity for One (1) Year

Shows the lube statistics for a one (1) year period.

Lube Sales Statistics Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Wed, 10/31/2012

DATE	Total Cars	Count Cars	Total \$	\$/Car	Extra \$	Ex \$/Car	Ex %/Cars	Svc Min	Slss\$/Min	Extra Service Cars
October '11	1016	1016	45876.31	45.15	5575.50	5.49	39.37%	14.36	2.62	400
November '11	1038	1038	46857.25	45.14	5620.00	5.41	38.54%	15.45	2.49	400
December '11	1005	1005	47253.36	47.02	5585.50	5.56	41.79%	18.44	2.02	420
January '12	1109	1109	48726.35	43.94	5620.00	5.07	40.58%	11.23	3.66	450
February '12	1101	1101	48825.32	44.35	5710.00	5.19	41.78%	21.90	1.86	460
March '12	1026	1026	47028.95	45.84	5590.00	5.45	40.94%	18.17	2.09	420
April '12	1007	1007	46889.25	46.56	5345.00	5.31	42.70%	19.5	1.91	430
May '12	1037	1037	46925.94	45.25	5650.00	5.45	38.57%	18.23	2.11	400
June '12	987	987	45792.01	46.40	4965.00	5.03	40.53%	19.36	1.89	400
July '12	1003	1003	46358.31	46.22	5590.00	5.57	40.88%	10.43	3.56	410
August '12	998	998	45968.32	46.06	4894.00	4.90	42.08%	11.36	3.25	420
September '12	1046	1046	52936.87	50.61	5630.50	5.38	36.33%	17.28	2.24	380
October '12	1048	1048	47551.15	45.37	5540.00	1.69	40.08%	15.32	2.53	420

Average Day:	41.94	41.94	1928.09	45.97	222.86	5.31	2.53%	16.23	2.58	1.06
Average Month:	1032	1032	47461	45.97	5486	5.31	40.68%	16.23	63.60	420
Range Total:	13421.00	13421	616989.39	45.97	71315.5	5.31	3.13%	16.23	826.77	420

Employee Sales Statistic Report

A comparison of sales statistics between employees for a one (1) week period.

Lube Sales Statistics Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Mon, 10/08/2012

Employee	TCars	CCars	Sales \$	Sls\$/CCar	Extra \$	Ex \$/CCar	Ex %	Svc Min	Sls\$/Min
Johnson, Mike	75	75	2534.28	33.79	435.50	5.81	42.67%	18.74	4.00
Cinkaid, Lloyd	54	54	1098.50	20.34	310.00	5.74	37.04%	16.34	3.30
Sheldon, Karl	38	38	1275.90	33.58	178.00	4.68	47.37%	15.47	2.46
Yorkshire, Bobby	53	53	1897.65	35.80	279.00	5.26	47.17%	12.46	4.25
Pringle, Linda	69	69	2242.50	32.50	350.00	5.07	43.48%	11.37	6.07
TOTALS	289	289	9048.83	31.31	1552.50	5.37	43.25%	14.88	2.78
AVERAGE	58	58	1809.77	31.31	310.50	5.37	43.25%	14.88	3.89

Inventory

Inventory Transaction Audit

Inventory Transaction Audit Report

North Coast Quick Lube
Akron, Ohio

Report for: 1 Inventory Transaction(s)

From Wed, 10/31/2012
Thru Wed, 10/31/2012

#	Item Number, & Name	Received	Adjusted	Net Change	OK?
10/31/2012, 9:35 a.m. (Logged by Bill Smith at CASHIERSTATION - 10/31/2012, 9:00 A.M.)					
1	FLTIOF:OF43	5		5	_____
2	FLTIOF:OF4386	6		6	_____
3	FLTIOF:OF4536	5		5	_____
4	FLTIOF:OF4670	7		7	_____
5	FLTIOF:OF4780	3		3	_____
6	FLTIOF:OF4885	1		1	_____
7	FLTIOF:OF5230	5		5	_____
8	FLTIOF:OF5240	7		7	_____
9	FLTIOF:OF5350	3		3	_____
10	FLTIOF:OF5360	2		2	_____
11	FLTIOF:OF5370	3		3	_____
12	900 HEADLIGHT:H4351	2		2	_____
13	901 HEADLIGHT:H4352	2		2	_____
14	902 HEADLIGHT:H4353	2		2	_____
15	903 HEADLIGHT:H4354	2		2	_____
16	904 HEADLIGHT:H4355	2		2	_____
17	905 HEADLIGHT:H4356	2		2	_____
18	906 HEADLIGHT:H4357	2		2	_____
19	907 HEADLIGHT:H4358	2		2	_____
20	908 HEADLIGHT:H4359	2		2	_____
21	909 HEADLIGHT:H4360	2		2	_____
22	910 HEADLIGHT:H4361	2		2	_____
23	FLTIPC:PCV1001	1		1	_____
24	FLTIPC:PCV1002	3		3	_____
25	FLTIPC:PCV1003	2		2	_____
26	FLTIPC:PCV1004	1		1	_____
27	FLTIPC:PCV1005	4		4	_____
28	FLTIPC:PCV1006	1		1	_____
29	FLTIPC:PCV1007	2		2	_____
30	FLTIPC:PCV1008	1		1	_____
31	FLTIPC:PCV1009	2		2	_____
32	FLTIPC:PCV1010	1		1	_____
33	FLTIPC:PCV1011	2		2	_____
34	FLTIPC:PCV1012	2		2	_____
35	FLTIPC:PCV1013	1		1	_____
Total items: 35		92	0	92	

Inventory Activity Report

North Coast Quick Lube
Akron, Ohio

Item Group: Lube Items

From Wed, 10/31/2012
Thru Wed, 10/31/2012

Item Description	Price	B-Bal	Received	Adjusted	Sold	E-Bal	OnHand
FLTIOF:OF43	1.00	7	5	0	3	9	_____
FLTIOF:OF4386	1.25	5	6	0	2	9	_____
FLTIOF:OF4536	1.00	4	5	0	3	6	_____
FLTIOF:OF4670	0.79	5	7	0	5	7	_____
FLTIOF:OF4780	1.50	3	3	0	3	3	_____
FLTIOF:OF4885	0.89	8	1	0	8	1	_____
FLTIOF:OF5230	1.00	7	5	0	8	4	_____
FLTIOF:OF5240	2.25	2	7	0	5	4	_____
FLTIOF:OF5350	1.00	8	3	0	6	5	_____
FLTIOF:OF5360	0.89	9	2	0	4	7	_____
FLTIOF:OF5370	1.25	8	3	0	2	9	_____
900 HEADLIGHT:H4351	6.99	2	2	0	2	2	_____
901 HEADLIGHT:H4352	6.99	2	2	0	2	2	_____
902 HEADLIGHT:H4353	6.99	2	2	0	2	2	_____
903 HEADLIGHT:H4354	7.99	4	2	0	2	4	_____
904 HEADLIGHT:H4355	7.99	4	2	0	2	4	_____
905 HEADLIGHT:H4356	15.99	2	2	0	2	2	_____
906 HEADLIGHT:H4357	8.99	2	2	0	2	2	_____
907 HEADLIGHT:H4358	8.99	2	2	0	2	2	_____
908 HEADLIGHT:H4359	7.99	2	2	0	2	2	_____
909 HEADLIGHT:H4360	7.99	2	2	0	2	2	_____
910 HEADLIGHT:H4361	6.99	2	2	0	2	2	_____
FLTIPC:PCV1001	0.99	4	1	0	1	4	_____
FLTIPC:PCV1002	0.99	2	3	0	1	4	_____
FLTIPC:PCV1003	0.99	4	2	0	1	5	_____
FLTIPC:PCV1004	0.99	4	1	0	1	4	_____
FLTIPC:PCV1005	0.99	4	4	0	1	7	_____
FLTIPC:PCV1006	0.99	2	1	0	1	2	_____
FLTIPC:PCV1007	0.99	2	2	0	1	3	_____
FLTIPC:PCV1008	0.99	2	1	0	1	2	_____
FLTIPC:PCV1009	0.99	2	2	0	1	3	_____
FLTIPC:PCV1010	0.99	2	1	0	1	2	_____
FLTIPC:PCV1011	0.99	0	2	0	2	0	_____
FLTIPC:PCV1012	0.99	1	2	0	1	2	_____
FLTIPC:PCV1013	0.99	1	1	0	1	1	_____

Total items: 35	122	92	0	85	129
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Labor Reports Overview

All labor reports can be generated with the following report options:

- By Site
- By Employee Role
- By Employee Data
 - Search Name Only
 - Name (First, Last)
 - Name (First, Middle, Last)
 - Name (Last, First, Middle)
 - Social Security #
 - Search Name + SS#
 - Search Name + Empl #
 - SS# + Search Name
 - Empl # + Search Name
- By Date or Date Range
- Average
- Customize Data to Show
 - Regular Hours
 - Overtime Hours
 - Non-Work Hours
 - Labor Hours
 - Regular Labor Dollars
 - Overtime Labor Dollars
 - Total Labor Dollars
 - Adjustments
 - Grand Total Dollars

Labor Statistics

Shows hourly labor statistics for a one (1) day period.

Labor Statistics Report

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Mon, 10/01/2012

Time (Hour)	Total Cars	Total \$	Man Hrs	Cars/MH	TTL\$/MH	Labor \$	Labor\$/Car	Labor %
8:00 AM	2	55.98	2.00	1.00	27.99	16.00	8.00	28.58
9:00 AM	2	65.98	2.00	1.00	32.99	16.00	8.00	24.25
10:00 AM	2	89.65	2.00	1.00	44.83	16.00	8.00	17.85
11:00 AM	5	215.30	4.00	1.25	53.83	65.50	13.10	30.42
12:00 PM	4	225.50	4.00	1.00	56.38	65.50	16.38	29.05
1:00 PM	8	536.25	4.00	2.00	134.06	65.50	8.19	12.21
2:00 PM	1	39.99	4.00	0.25	10.00	65.50	65.50	163.79
3:00 PM	1	35.99	4.00	0.25	9.00	65.50	65.50	181.99
4:00 PM	2	85.95	4.00	0.50	21.49	65.50	32.75	76.21
5:00 PM	7	354.20	4.00	1.75	88.55	65.50	9.36	18.49
6:00 PM	5	185.45	4.00	1.25	46.36	65.50	13.10	35.32
7:00 PM	1	105.65	2.00	0.50	52.83	16.00	16.00	15.14
TOTALS	40	1995.89	40.00	1.00	49.90	588.00	14.70	29.46
AVERAGE	3	166.32	3.33	1.00	49.90	49.00	14.70	29.46

Labor Statistics by Date

Displays employees' hours worked for a six (6) day period.

Labor By Employee, By Day

North Coast Quick Lube
Akron, Ohio

From Mon, 10/01/2012
Thru Sat, 10/06/2012

Employee	Mon 10/01	Tue 10/02	Wed 10/03	Thu 10/04	Fri 10/05	Sat 10/06	Total
Tommy Brown							
Regular Hours	8.00	0.00	5.00	6.75	8.00	5.50	33.25
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lloyd Cinkaid							
Regular Hours	8.00	0.00	10.00	10.25	0.00	0.00	28.25
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Jordan Freeman							
Regular Hours	5.50	8.00	5.00	8.25	5.50	4.00	36.25
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mike Johnson							
Regular Hours	0.00	9.00	7.25	5.00	0.00	4.50	25.75
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	5.00	5.00
Ralph Lipowitz							
Regular Hours	0.00	8.00	3.50	5.25	0.00	0.00	16.75
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Jerry McAllise							
Regular Hours	8.00	0.00	0.00	0.00	8.00	5.00	21.00
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Linda Pringle							
Regular Hours	4.00	4.00	0.00	0.00	4.00	8.00	20.00
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Karl Sheldon							
Regular Hours	0.00	0.00	7.25	6.50	9.25	0.00	23.00
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	7.50	0.00	0.00	0.00	7.50
Fred Weygandt							
Regular Hours	0.00	7.50	8.00	7.75	0.00	6.50	29.75
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bobby Yorkshire							
Regular Hours	6.50	3.50	0.00	0.00	5.25	6.75	22.00
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grand Totals:							
Regular Hours	40.00	40.00	46.00	49.75	40.00	40.25	256.00
Overtime Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Loan	0.00	0.00	7.50	0.00	0.00	5.00	12.50

Employee Reports

Employees Working

Employees Working Listing

North Coast Quick Lube
Akron, Ohio

(Any Category - All Security Roles)

All Records, This Site
As of Wed, 10/31/2012

Name	Phone Numbers	Role	Description	In Time	Rem Week Hours	Hours Worked Week
Cinkaid, Lloyd	(360) 555-9963	Lube	Upper Bay	10/31/2012 8:05	15.90	24.10
Freeman, Jordan	(360) 555-1349	Lube	Pit	10/31/2012 7:58	21.50	18.50
Johnson, Mike	(360) 555-2973	Lube	Upper Bay	10/31/2012 7:59	20.94	19.06
Lipowitz, Ralph	(360) 555-8147	Lube	Pit	10/31/2012 7:46	23.63	16.37
Pringle, Linda	(360) 555-9980	Lube	Upper Bay	10/31/2012 8:10	29.94	10.06
Sheldon, Karl	(360) 555-6947	Lube	Upper Bay	10/31/2012 6:45	9.96	30.04

Employees Available Listing

North Coast Quick Lube
Akron, Ohio

(Any Category - All Security Roles)

All Records, This Site
As of Wed, 10/31/2012

Name	Phone Numbers	Role	Description	Rem Week Hours	Hours Worked Week
Brown, Tommy	(360) 555-5140	Lube	Pit	28.80	11.20
Cinkaid, Lloyd	(360) 555-9963	Lube	Upper Bay	30.50	9.50
Freeman, Jordan	(360) 555-1349	Lube	Pit	21.50	18.50
Johnson, Mike	(360) 555-2973	Lube	Upper Bay	20.94	19.06
Lipowitz, Ralph	(360) 555-8147	Lube	Pit	29.50	10.50
McAllise, Jerry	(360) 555-6307	Lube	Pit	23.63	16.37
Pringle, Linda	(360) 555-9980	Lube	Upper Bay	23.51	16.49
Sheldon, Karl	(360) 555-6947	Lube	Upper Bay	25.64	14.36
Weygandt, Fred	(360) 555-9366	Lube	Pit	29.94	10.06
Yorkshire, Bobby	(306) 555-4475	Lube	Upper Bay	9.96	30.04